Project Team

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ONEAL

Open Negotiation Education for Academic Libraries:
The creation of a nontraditional OER with lesson plans, readings, lectures, hands-on assignments to support individual learners and groups.
Funded by the Laura Bush 21st Century Librarian Grant Program with IMLS
The Curriculum

Foundations
Contracts & Licensing, Negotiation Strategy, Preparing for Negotiations

Strategies
Priority setting, Stakeholder Engagement, Vendor Management

Issues
Accessibility, Intersection of licensing and technology, Acquisition Modules
ROADMAP

COMMUNITY
Fall 2022: Community forums and curriculum planning workshop

01

CURRICULUM BUILDING
2023–24: Interviews, OER and revision

02

PILOT TESTING
Fall 2023: Testing foundations module lessons and accessibility lesson

03

LAUNCH
Spring 2024
**CHALLENGES**

- Grant administration at institutional level (lag time!)
- Multiple intersecting specialized areas of expertise.
- Varying degrees of comfort with ambiguity.
- Paradigm shift for learners as they look at different ways to think about and approach negotiations.
IT'S DANGEROUS TO GO ALONE! TAKE THIS.
Opportunities

Community of Practitioners

Licensing for Open
Impact!
THANKS!

Do you have any questions?
What issues are you facing in negotiations?
How can we help?

https://oneal-project.org/

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